

Contents

List of Figures	vii
List of Photos	viii
List of Tables	ix
Acknowledgments	xi
<i>Chapter One</i> Through the Lens of Economic Geography: Cocaine in Space and Place	1
<i>Chapter Two</i> Globalization and the Competitive Strategies of Criminal Enterprises	15
<i>Chapter Three</i> From Coca to Cocaine	35
<i>Chapter Four</i> Colombian Competitive Advantage in Cocaine	57
<i>Chapter Five</i> Cocaine Distribution and Mexico's Growing Competitive Advantage	69
<i>Chapter Six</i> Marketing Cocaine in the United States	89
<i>Chapter Seven</i> Policy Implications	107
<i>Chapter Eight</i> Conclusions: Through a Glass, Darkly	117
Bibliography	133
Index	147

List of Figures

Figure 2.1	Income Distribution	32
Figure 3.1	Coca Leaf Production, 1988–2000	38
Figure 3.2	Andean Production Zone	39
Figure 3.3	Cocaine HCl Production Chain	43
Figure 3.4	Bolivia's Coca Boom	49
Figure 4.1	Colombia's Coca-Cocaine Trade	62
Figure 5.1	Major Cocaine Smuggling Routes	70
Figure 5.2	Border Cocaine Seizures by Smuggling Platform	71
Figure 5.3	Cocaine Transit Zone	73
Figure 5.4	Relative Importance of Smuggling Routes	75
Figure 5.5	Cocaine Trafficking Through Mexico	81
Figure 6.1	Cocaine Distribution Hierarchy of U.S. Cities	91
Figure 6.2	Cocaine Distribution in the Midwestern U.S.	92
Figure 6.3	Wholesale Unit Prices of Cocaine HCl	97
Figure 6.4	Wholesale Purity of Cocaine	97
Figure 8.1	Model Development	118
Figure 8.2	A Schematic Representation of the Cocaine Industry	121
Figure 8.3	Inter-relationships between Master Categories	122
Figure 8.4	An Organizational Structure of the Cocaine Industry and its Firms	126

List of Photos

One Pound of Coca Leaf Used for Chewing	36
Coca Leaves Drying Before Processing	37
80 kg of Seized Cocaine Base	41
Women Harvesting Coca Leaves	47
The Author in a Recently Harvested Coca Field	48
Storefront in Bolivia	51
A 1998 Protest Against the United States	53
USAID-Supported Research and Extension Station	56
A Mexican Naval Vessel Patrols the Caribbean Coastline	76
Train Crossing the Mexican Border at Laredo, TX	77
DEA Operation Impunity II Arrests	80
Bridge Connecting Texas With Mexico	83
Border Patrol's Visible Presence	87
Headquarters of the Unidad Movil de Patrullaje Rural	110

List of Tables

Table 2.1	Cocaine Industry Approximate Price Structure	31
Table 3.1	Potential Cocaine Base Production, by Growing Region	42
Table 5.1	Total Mexican Imports and Exports to/from the United States	86
Table 6.1	Spatial and Scalar Differences in U.S. Cocaine HCl Prices	96
Table 6.2	Estimated Size of U.S. Cocaine Market	98
Table 6.3	Cocaine Consumption Patterns in the United States	98
Table 6.4	<i>Consumption Patterns of Hardcore Cocaine Users</i>	99
Table 6.5	Revised Cocaine Consumption / Supply Measures	100
Table 6.6	Comparison of the Retail Distribution of Powder and Crack Cocaine	105
Table 8.1	Significant Location Conditions for Coca Cultivation	125
Table 8.2	Significant Location Conditions for Cocaine HCl Production	125
Table 8.3	Significant Location Conditions for Cocaine Trans-shipment	125