

Contents

<i>Contributors</i>	<i>xi</i>
<i>Foreword by Michael Piore</i>	<i>xiii</i>
Economic Sociology and Social Economics Where Are We Now? <i>George Farkas, Kevin Lang and Paula England</i>	<i>xv</i>

PART I. INTRODUCTION

Chapter 1

Work Structures and Markets: An Analytic Framework <i>Arne L. Kalleberg and Ivar Berg</i>	3
Introduction	3
Sociological and Economic Approaches to Work Structures and Markets	4
A Multivariate Structuralist Approach	6
The Interplay between Markets and Work Structures	10
Interrelations among Work Structures	12
Studying Work Structures and Markets: A Research Agenda	15
References	16

PART II. ECONOMIC SEGMENTATION RECONSIDERED

Chapter 2

The Prospects for Economic Dualism: A Historical Perspective <i>Robert T. Averitt</i>	23
Introduction	23
The Enlightenment and Economic Theory	25

Enlightenment Economics Challenged: Monopolistic Competition and Keynes	27
Labor and Economic Theory	30
Markets and Democratic Politics	32
Contemporary Political Economy	34
The Theory of Economic Dualism	35
Economic Dualism and the Politics of Economics	36
The Future of Economic Dualism	39
References	41

Chapter 3

Careers, Industries, and Occupations: Industrial Segmentation Reconsidered

Jerry A. Jacobs and Ronald L. Breiger 43

Introduction	43
Mobility and Labor Market Segmentation Theory	44
Industrial Segments as Partitions of a Mobility Table	46
Parceling Out Industrial Persistence	47
Parceling Out Occupational Persistence	48
Parceling Out Occupational Mobility Effects	48
Data and Methods	49
Results	52
Discussion	61
References	62

Chapter 4

Neoclassical and Sociological Perspectives on Segmented Labor Markets

Kevin Lang and William T. Dickens 65

Introduction	65
Neoclassical Wage Determination	66
The Challenge of Segmented Labor Market Theories to Orthodox Theory	71
The Sociological Response	73
Testing for Queues	78
Notes for a Neoclassical Model of Labor Market Stratification	79
Some Concluding Remarks	84
References	85

PART III. INDUSTRIAL STRUCTURE AND MARKETS

Chapter 5

Structural Effects on Wages: Sociological and Economic Views <i>George Farkas, Paula England, and Margaret Barton</i>	93
Introduction	93
Power	94
Employees' Bargaining Power	95
The Size of the Pie	101
Neoclassical Theory and Structural Effects	103
Why Structural Effects Persist	107
Conclusion	109
References	110

Chapter 6

Schooling and Capitalism: The Effect of Urban Economic Structure on the Value of Education <i>E. M. Beck and Glenna S. Colclough</i>	113
Introduction	113
The Linkage between Education and Capitalism	114
The Value of Schooling: Definition and Measurement	117
The Structure of Urban Economies: Definition and Measurement	122
Effects of the Urban Economy on the Value of Schooling	125
Conclusions	136
References	137

Chapter 7

Market Concentration and Structural Power as Sources of Industrial Productivity <i>Donald Tomaskovic-Devey</i>	141
Introduction	141
Understanding Productivity	142
Data, Measures, and Methods	147
Results	150
Discussion	150
Conclusion	152
References	153

**PART VI. SOCIOLOGICAL AND ECONOMIC APPROACHES TO THE
STUDY OF INDUSTRIES, FIRMS, AND JOBS**

Chapter 14

Economic and Sociological Views of Industries, Firms, and Jobs <i>Paula England and George Farkas</i>	331
Introduction	331
The Economic View	332
The Sociological View	335
Divergences between Sociology and Economics: Three Themes	338
Conclusion	344
References	345
Index	347

PART IV. FIRMS AND INTERNAL LABOR MARKETS

Chapter 8

The Economics and Sociology of Organization: Promoting a Dialogue <i>Oliver E. Williamson</i>	159
Introduction	159
Some Commonalities between Economics and Sociology	160
Rudiments of Transaction Cost Economics	163
Recent Critiques of Transaction Cost Economics	173
Functionalist Explanation	178
Conclusions	182
References	183

Chapter 9

The Sociological and Economic Approaches to Labor Market Analysis: A Social Structural View <i>Mark Granovetter</i>	187
Introduction: The Sociological and Economic Approaches to Labor Markets	187
Shifting Economic Appraisals of Labor Mobility	189
Models of "Individual Propensity" in Labor Markets	191
Implicit Contracts, Efficiency Wages, and Employee Behavior	197
Internal Labor Markets and Promotion	202
Internal Labor Markets, Interfirm Mobility, and the Optimality of Labor Allocation	207
Conclusions	210
References	212

Chapter 10

Income Determination in Three Internal Labor Markets <i>Nancy DiTomaso</i>	217
Introduction	217
Data	218
Variables and Method	220
Results	225
Summary and Discussion	237
References	240

PART V. THE FUTURE OF WORK

Chapter 11

Good Jobs and Bad Management: How New Problems
Evoke Old Solutions in High-Tech Settings*Randy Hodson*

247

Introduction

247

What the Existing Literature Tells Us

248

Research Methods

255

Findings: The Nature of Work in High-Tech Settings

257

Conclusions: The Costs and Benefits of High-Tech

Production Systems

273

References

277

Chapter 12

Dueling Sectors: The Role of Service Industries in the
Earnings Process of the Dual Economy*Leann Tigges*

281

Introduction: Postindustrialism and Economic Dualism

281

Income Determination and Economic Transformation

282

Data and Decisions regarding Analysis

290

Findings

292

Conclusions: New Boundaries for Capital? Or for Labor?

297

Appendix

299

References

300

Chapter 13

The Impact of Technology on Work Organization and Work
Outcomes: A Conceptual Framework and Research Agenda*William Form, Robert L. Kaufman,**Toby L. Parcel, and Michael Wallace*

303

Introduction

303

Optimistic, Pessimistic, and Mixed-Effects Scenarios:

Sociological and Economic Literature

305

The Contingency Approach

311

Developing a Research Agenda

313

Appendix

322

References

325