The HANDBOOK of RATIONAL CHOICE SOCIAL RESEARCH

EDITED BY
Rafael Wittek
Tom A. B. Snijders
Victor Nee

Stanford Social Sciences
An Imprint of Stanford University Press
Contributors ix

Introduction: Rational Choice Social Research 1
Rafael Wittek, Tom A. B. Snijders, and Victor Nee

Part I: Rationality and Decision-making
1 Rationality, Social Preferences, and Strategic Decision-making from a Behavioral Economics Perspective 33
Simon Gächter

2 Social Rationality, Self-Regulation, and Well-Being: The Regulatory Significance of Needs, Goals, and the Self 72
Siegwart Lindenberg

3 Rational Choice Research on Social Dilemmas: Embeddedness Effects on Trust 113
Vincent Buskens and Werner Raub

4 Modeling Collective Decision-making 151
Frans N. Stokman, Jelle Van der Knoop, and Reinier C. H. Van Oosten

Part II: Networks and Inequality
5 Social Exchange, Power, and Inequality in Networks 185
Karen S. Cook and Coye Cheshire

6 Social Capital 220
Henk Flap and Beate Völker

7 Network Dynamics 252
Tom A. B. Snijders
Part III: Communities and Cohesion

8 Rational Choice Research in Criminology: A Multi-Level Framework 283
   Ross L. Matsueda

9 Secularization: Theoretical Controversies Generating Empirical Research 322
   Nan Dirk De Graaf

10 Assimilation as Rational Action in Contexts Defined by Institutions and Boundaries 355
   Victor Nee and Richard Alba

Part IV: States and Conflicts

11 Terrorism and the State 381
   Ignacio Sánchez-Cuenca

12 Choosing War: State Decisions to Initiate and End Wars and Observe the Peace Afterward 411
   James D. Morrow

13 Rational Choice Approaches to State-Making 443
   Edgar Kiser and Erin Powers

Part V: Markets and Organizations

14 Market Design and Market Failure 473
   Carlos Cañón, Guido Friebel, and Paul Seabright

15 Organizational Governance 513
   Nicolai J. Foss and Peter G. Klein

16 Rational Choice and Organizational Change 556
   Rafael Wittek and Arjen Van Witteloostuijn

Index 589