CONTENTS

LIST OF CONTRIBUTORS xi
EDITORS’ BIOGRAPHY xv
EDITORS’ INTRODUCTION xvii

PART I

INTRODUCTION TO PART I: BOOZ & CO./STRATEGY + BUSINESS EMINENT SCHOLAR IN INTERNATIONAL MANAGEMENT 2010
   Timothy M. Devinney 3

THE TRANSNATIONAL TRANSITION AND THE MULTINATIONAL FIRM
   Stephen J. Kobrin 5

CONNECTING THE PLOTS: THE CONTRIBUTIONS OF STEPHEN J. KOBRIN TO INTERNATIONAL MANAGEMENT RESEARCH
   Jonathan P. Doh 25

GOVERNANCE IN A TRANSNATIONAL ERA: STEPHEN J. KOBRIN AND THE POST-WESTPHALIAN REALITY
   Ruth V. Aguilera 33
PART II

INTRODUCTION TO PART II: DYNAMICS OF GLOBALIZATION: LOCATION-SPECIFIC ADVANTAGES OR LIABILITIES OF FOREIGNNESS?
Christian G. Asmussen, Torben Pedersen, Timothy M. Devinney and Laszlo Tihanyi

THE HOME-BASED ADVANTAGES AND A HIERARCHY OF LOCATION RESOURCES: FOREIGN AND LOCAL FIRMS DEPENDENCY ON LOCATION RESOURCES
Lilach Nachum

THE BENEFITS OF HIERARCHY? – EXPLORING THE EFFECTS OF REGIONAL HEADQUARTERS IN MULTINATIONAL CORPORATIONS
Phillip C. Nell, Björn Ambos and Bodo B. Schlegelmilch

OVERCOMING LIABILITIES OF FOREIGNNESS BY MODES OF STRUCTURAL COORDINATION: REGIONAL HEADQUARTERS AND THEIR ROLE IN TNCs
Sven M. Laudien and Jörg Freiling

MOVING ABROAD: FACTORS THAT MOTIVATE FOREIGN LOCATION OF HEADQUARTER ACTIVITIES
Randi Lunnan, Gabriel R. G. Benito and Sverre Tomassen

SELECTING STATE OR PRIVATE JOINT VENTURE PARTNERS IN EMERGING MARKETS: IMPACT OF LIABILITY OF FOREIGNNESS AND RULE OF LAW
Indu Ramachandran, Kim Clark, Derrick McIver and Stewart R. Miller
<table>
<thead>
<tr>
<th>Title</th>
<th>Author(s)</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>LIABILITY OF FOREIGNNESS AND LOCATION-SPECIFIC ADVANTAGES: TIME, SPACE AND RELATIVE ADVANTAGE</td>
<td>Sjoerd Beugelsdijk</td>
<td>181</td>
</tr>
<tr>
<td>LIABILITY OF FOREIGNNESS AND INTERNATIONALISATION OF EMERGING MARKET FIRMS</td>
<td>Ajai S. Gaur, Vikas Kumar and Ravi Sarathy</td>
<td>211</td>
</tr>
<tr>
<td>EVOLUTION OF FIRM- AND COUNTRY-SPECIFIC ADVANTAGES AND DISADVANTAGES IN THE PROCESS OF CHINESE FIRM INTERNATIONALIZATION</td>
<td>Svetla Marinova, John Child and Marin Marinov</td>
<td>235</td>
</tr>
<tr>
<td>FROM STAGES TO PHASES, A THEORY OF SMALL DEVELOPING COUNTRY INTERNATIONALIZATION</td>
<td>Nigel L. Williams, Tom Ridgman and Yongjiang S. Shi</td>
<td>271</td>
</tr>
<tr>
<td>WHAT LIES BENEATH THE INTERNATIONALIZATION OF FIRMS IN A REGIONAL INNOVATION SYSTEM?</td>
<td>Silvia R. Sedita, Fiorenza Belussi and Gianluca Fiscato</td>
<td>299</td>
</tr>
<tr>
<td>LOCATION DETERMINANTS OF FDI IN SUB-SAHARAN AFRICA: AN EMPIRICAL ANALYSIS</td>
<td>Satwinder Singh, Kirandeep Dhillon, Florian Kaulich and Weifeng Chen</td>
<td>327</td>
</tr>
<tr>
<td>INTERNATIONAL ENTREPRENEURSHIP AT THE FOREIGN MARKET LEVEL: TOWARDS A NETWORK PERSPECTIVE</td>
<td>Sara Melén, Emilia Rovira Nordman, Daniel Tolstoy and D. Deo Sharma</td>
<td>357</td>
</tr>
</tbody>
</table>
THE IMPORTANCE OF INTERNAL AND EXTERNAL KNOWLEDGE SOURCING AND FIRM PERFORMANCE: A LATENT CLASS ESTIMATION

Torben Pedersen, Christine Soo and Timothy M. Devinney

A KNOWLEDGE SYSTEM APPROACH TO THE MULTINATIONAL COMPANY: CONCEPTUAL GROUNDING AND IMPLICATIONS FOR RESEARCH

Nicolai J. Foss and José F. P. dos (Joe) Santos

AUTHOR BIOGRAPHIES