## Contents

*Acknowledgments* ix  

*Introduction* 1  
  
  *Why Kant? 2—Why Not Virtue Ethics? 6*  
  *Why Should Economists Know About Kant? 11*  

1 Kantian Ethics, Economics, and Decision-Making 14  
  
  *Kantian Ethics 17—The Prisoners’ Dilemma 35*  
  *Kantian-Economic Model of Decision-Making 41*  

2 A Kantian-Economic Model of Choice 50  
  
  *Determinism, Volitionism, and the Will 52*  
  *Kant on the Will, Virtue, and Weakness 57—Judgment and Will: A Kantian-Economic Model of Choice 60*  
  *Procrastination: An Application 73*  

3 Individual in Essence, Social in Orientation 86  
  
  *Individual in Essence 87—Social in Orientation 105*  

4 Dignity, Efficiency, and the Economic Approach to Law 122  
  
  *Welfare Economics and Consequentialism 125*  
  *Law, Economics, and Efficiency 135*  

5 Consent, Pareto, and Behavioral Law and Economics 163  
  
  *Pareto Improvement 165—Behavioral Law and Economics 180*
Contents

Conclusion 195

Notes 197
Bibliography 237
Index 263