AGRO-INDUSTRIES FOR DEVELOPMENT

Mixed Sources
Product group from well-managed forests and other controlled sources
www.fsc.org Cert no. SA-COC-1565
© 1996 Forest Stewardship Council
Contents

Contributors vii
Foreword ix
Acknowledgements xi

1. Introduction 1
   Carlos A. da Silva and Doyle Baker

2. Building the Political Case for Agro-industries and Agribusiness in Developing Countries 10
   Spencer Henson and John Cranfield

3. Agro-industry Trends, Patterns and Development Impacts 46
   John Wilkinson and Rudi Rocha

4. Technologies Shaping the Future 92
   Colin Dennis, José Miguel Aguilera and Morton Satin

5. Enabling Environments for Competitive Agro-industries 136
   Ralph Christy, Edward Mabaya, Norbert Wilson, Emelly Mutambatsere and Nomathemba Mhlanga

6. Business Models That Are Inclusive of Small Farmers 186
   Bill Vorley, Mark Lundy and James MacGregor
7. Corporate Social Responsibility for Agro-industries Development
   Claudia Genier, Mike Stamp and Marc Pfitzer

8. Annex: Agriculture for Development – Implications for Agro-industries
   Alain de Janvry

Index