

New Institutional Economics

A Guidebook

Edited by

Éric Brousseau and Jean-Michel Glachant



CAMBRIDGE
UNIVERSITY PRESS

Contents

<i>List of tables</i>	<i>page</i> x
<i>List of figures</i>	xi
<i>List of contributors</i>	xiii
<i>Acknowledgements</i>	xxi
<i>Foreword</i>	xxiii
OLIVER E. WILLIAMSON	
<i>A Road Map for the Guidebook</i>	xxxix
ÉRIC BROUSSEAU AND JEAN-MICHEL GLACHANT	
Introduction to New Institutional Economics: A Report Card	1
PAUL L. JOSKOW	
Part I Foundations	21
1 The Theories of the Firm	23
PIERRE GARROUSTE AND STÉPHANE SAUSSIER	
2 Contracts: From Bilateral Sets of Incentives to the Multi-Level Governance of Relations	37
ÉRIC BROUSSEAU	
3 Institutions and the Institutional Environment	67
JOHN NYE	
4 Human Nature and Institutional Analysis	81
BENITO ARRUÑADA	
Part II Methodology	101
5 The "Case" for Case Studies in New Institutional Economics	103
LEE J. ALSTON	

6	New Institutional Econometrics: The Case of Research on Contracting and Organization	122
	MICHAEL E. SYKUTA	
7	Experimental Methodology to Inform New Institutional Economics Issues	142
	STÉPHANE ROBIN AND CARINE STAROPOLI	
8	Game Theory and Institutions	158
	THIERRY PÉNARD	
Part III Strategy and Management		181
9	New Institutional Economics, Organization, and Strategy	183
	JACKSON NICKERSON AND LYDA BIGELOW	
10	Inter-Firm Alliances: A New Institutional Economics Approach	209
	JOANNE E. OXLEY AND BRIAN S. SILVERMAN	
11	Governance Structure and Contractual Design in Retail Chains	235
	EMMANUEL RAYNAUD	
Part IV Industrial Organization		253
12	Make-or-Buy Decisions: A New Institutional Economics Approach	255
	MANUEL GONZÁLEZ-DÍAZ AND LUIS VÁZQUEZ	
13	Transaction Costs, Property Rights, and the Tools of the New Institutional Economics: Water Rights and Water Markets	272
	GARY D. LIBECAP	
14	Contracting and Organization in Food and Agriculture	292
	MICHAEL L. COOK, PETER G. KLEIN, AND CONSTANTINE ILIOPOULOS	
Part V Institutional Design		305
15	Buy, Lobby or Sue: Interest Groups' Participation in Policy Making: A Selective Survey	307
	PABLO T. SPILLER AND SANNY LIAO	

Contents	ix
16 Regulation and Deregulation in Network Industry JEAN-MICHEL GLACHANT AND YANNICK PEREZ	328
17 Constitutional Political Economy: Analyzing Formal Institutions at the Most Elementary Level STEFAN VOIGT	363
18 New Institutional Economics and Its Application on Transition and Developing Economies SONJA OPPER	389
Part VI Challenges to Institutional Analysis	407
19 Law and Economics in Retrospect ANTONIO NICITA AND UGO PAGANO	409
20 The Theory of the Firm and Its Critics: A Stocktaking and Assessment NICOLAI J. FOSS AND PETER G. KLEIN	425
21 The Causes of Institutional Inefficiency: A Development Perspective JEAN-PHILIPPE PLATTEAU	443
<i>Notes</i>	463
<i>References</i>	489
<i>Index</i>	543