Commerçe
by a Frozen Sea

Native Americans
and the European Fur Trade

Ann M. Carlos
and
Frank D. Lewis

UNIVERSITY OF PENNSYLVANIA PRESS
PHILADELPHIA • OXFORD
Contents

Introduction. Native Americans and Europeans in the Eighteenth-Century Fur Trade 1

1. Hats and the European Fur Market 15

2. The Hudson's Bay Company and the Organization of the Fur Trade 36

3. Indians as Consumers 69

4. The Decline of Beaver Populations 106

5. Industrious Indians 130

6. Property Rights, Depletion, and Survival 150


Epilogue. The Fur Trade and Economic Development 184

Appendixes


B. Simulating the Beaver Population 192

C. A Model of Harvesting Large Game: Joint Ownership Versus Competition 195

D. Food and the Relative Incomes of Native Americans and English Workers 198
<table>
<thead>
<tr>
<th>Contents</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Notes</td>
<td>203</td>
</tr>
<tr>
<td>Bibliography</td>
<td>237</td>
</tr>
<tr>
<td>Index</td>
<td>251</td>
</tr>
<tr>
<td>Acknowledgments</td>
<td>259</td>
</tr>
</tbody>
</table>