# Contents

*List of contributors*  
vii  
*Acknowledgements*  
xi  

## Introduction  
*Poul Rind Christensen and Flemming Poulfelt*  
1  

1 One decade later: following up the ‘Gröna Kvisten’ prize-winning growth firms  
*Leona Achtenhagen, Jenny Helin, Leif Melin and Lucia Naldi*  
10  

2 New business early performance: differences between firms started by novice, serial and portfolio entrepreneurs  
*Gry Agnete Alsos, Lars Kolvereid and Espen John Isaksen*  
35  

3 Small firms’ relationships and knowledge acquisition: an empirical investigation  
*Mariachiara Colucci and Manuela Presutti*  
50  

4 The evolution of firms created by the Swedish science and technology labour force, 1990–2000  
*Frédéric Delmar, Karin Hellerstedt and Karl Wennberg*  
69  

5 Innovation and the characteristics of cooperating and non-cooperating small firms  
*Mark Freel*  
103  

6 Complex explanations of order creation, emergence and sustainability as situated entrepreneurship  
*Ted Fuller and Lorraine Warren*  
136  

7 Extreme entrepreneurs: challenging the institutional framework  
*Bengt Johannisson and Caroline Wigren*  
156  

8 Debriefing and motivating knowledge workers in small IT firms: challenges to leadership  
*Mette Mønsted*  
180  

9 Business angels investing at early stages: are they different?  
*Nils Månsson and Hans Landström*  
198
10 Internationalization of new ventures: mediating role of entrepreneur and top management team experience 220

Johanna Pulkkinen

Index 259