Contents

Contributors xi
Foreword by Michael Piore xiii

Economic Sociology and Social Economics
Where Are We Now?
George Farkas, Kevin Lang and Paula England xv

PART I. INTRODUCTION

Chapter 1

Work Structures and Markets: An Analytic Framework
Arne L. Kalleberg and Ivar Berg 3

Introduction 3
Sociological and Economic Approaches to Work
Structures and Markets 4
A Multivariate Structuralist Approach 6
The Interplay between Markets and Work Structures 10
Interrelations among Work Structures 12
Studying Work Structures and Markets: A Research Agenda 15
References 16

PART II. ECONOMIC SEGMENTATION RECONSIDERED

Chapter 2

The Prospects for Economic Dualism: A Historical Perspective
Robert T. Averitt 23

Introduction 23
The Enlightenment and Economic Theory 25
<table>
<thead>
<tr>
<th>Contents</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enlightenment Economics Challenged: Monopolistic Competition and Keynes</td>
<td>27</td>
</tr>
<tr>
<td>Labor and Economic Theory</td>
<td>30</td>
</tr>
<tr>
<td>Markets and Democratic Politics</td>
<td>32</td>
</tr>
<tr>
<td>Contemporary Political Economy</td>
<td>34</td>
</tr>
<tr>
<td>The Theory of Economic Dualism</td>
<td>35</td>
</tr>
<tr>
<td>Economic Dualism and the Politics of Economics</td>
<td>36</td>
</tr>
<tr>
<td>The Future of Economic Dualism</td>
<td>39</td>
</tr>
<tr>
<td>References</td>
<td>41</td>
</tr>
</tbody>
</table>

Chapter 3

Careers, Industries, and Occupations: Industrial Segmentation Reconsidered

Jerry A. Jacobs and Ronald L. Breiger 43

Introduction 43
Mobility and Labor Market Segmentation Theory 44
Industrial Segments as Partitions of a Mobility Table 46
Parceling Out Industrial Persistence 47
Parceling Out Occupational Persistence 48
Parceling Out Occupational Mobility Effects 48
Data and Methods 49
Results 52
Discussion 61
References 62

Chapter 4

Neoclassical and Sociological Perspectives on Segmented Labor Markets

Kevin Lang and William T. Dickens 65

Introduction 65
Neoclassical Wage Determination 66
The Challenge of Segmented Labor Market Theories to Orthodox Theory 71
The Sociological Response 73
Testing for Queues 78
Notes for a Neoclassical Model of Labor Market Stratification 79
Some Concluding Remarks 84
References 85
PART III. INDUSTRIAL STRUCTURE AND MARKETS

Chapter 5

Structural Effects on Wages: Sociological and Economic Views
George Farkas, Paula England, and Margaret Barton 93

Introduction 93
Power 94
Employees’ Bargaining Power 95
The Size of the Pie 101
Neoclassical Theory and Structural Effects 103
Why Structural Effects Persist 107
Conclusion 109
References 110

Chapter 6

Schooling and Capitalism: The Effect of Urban Economic Structure on the Value of Education
E. M. Beck and Glenna S. Colclough 113

Introduction 113
The Linkage between Education and Capitalism 114
The Value of Schooling: Definition and Measurement 117
The Structure of Urban Economies: Definition and Measurement 122
Effects of the Urban Economy on the Value of Schooling 125
Conclusions 136
References 137

Chapter 7

Market Concentration and Structural Power as Sources of Industrial Productivity
Donald Tomaskovic-Devey 141

Introduction 141
Understanding Productivity 142
Data, Measures, and Methods 147
Results 150
Discussion 150
Conclusion 152
References 153
PART VI. SOCIOLOGICAL AND ECONOMIC APPROACHES TO THE STUDY OF INDUSTRIES, FIRMS, AND JOBS

Chapter 14

Economic and Sociological Views of Industries, Firms, and Jobs
Paula England and George Farkas

Introduction 331
The Economic View 332
The Sociological View 335
Divergences between Sociology and Economics:
  Three Themes 338
Conclusion 344
References 345

Index 347
PART IV. FIRMS AND INTERNAL LABOR MARKETS

Chapter 8

The Economics and Sociology of Organization: Promoting a Dialogue
Oliver E. Williamson 159

Introduction 159
Some Commonalities between Economics and Sociology 160
Rudiments of Transaction Cost Economics 163
Recent Critiques of Transaction Cost Economics 173
Functionalist Explanation 178
Conclusions 182
References 183

Chapter 9

The Sociological and Economic Approaches to Labor Market
Analysis: A Social Structural View
Mark Granovetter 187

Introduction: The Sociological and Economic
Approaches to Labor Markets 187
Shifting Economic Appraisals of Labor Mobility 189
Models of “Individual Propensity” in Labor Markets 191
Implicit Contracts, Efficiency Wages, and Employee Behavior 197
Internal Labor Markets and Promotion 202
Internal Labor Markets, Interfirm Mobility, and the
Optimality of Labor Allocation 207
Conclusions 210
References 212

Chapter 10

Income Determination in Three Internal Labor Markets
Nancy DiTomaso 217

Introduction 217
Data 218
Variables and Method 220
Results 225
Summary and Discussion 237
References 240
PART V. THE FUTURE OF WORK

Chapter 11

Good Jobs and Bad Management: How New Problems Evoke Old Solutions in High-Tech Settings

*Randy Hodson*

Introduction

What the Existing Literature Tells Us

Research Methods

Findings: The Nature of Work in High-Tech Settings

Conclusions: The Costs and Benefits of High-Tech Production Systems

References

Chapter 12

Dueling Sectors: The Role of Service Industries in the Earnings Process of the Dual Economy

*Leann Tigges*

Introduction: Postindustrialism and Economic Dualism

Income Determination and Economic Transformation

Data and Decisions regarding Analysis

Findings

Conclusions: New Boundaries for Capital? Or for Labor?

Appendix

References

Chapter 13

The Impact of Technology on Work Organization and Work Outcomes: A Conceptual Framework and Research Agenda

*William Form, Robert L. Kaufman, Toby L. Parcel, and Michael Wallace*

Introduction

Optimistic, Pessimistic, and Mixed-Effects Scenarios:

Sociological and Economic Literature

The Contingency Approach

Developing a Research Agenda

Appendix

References